



The Greatest

Building Contractor
in the South West

Message from Darryl, Managing Director



Another year draws to a close and what a year 2020 has been! Brexit, Coronavirus, supporting our amazing keyworkers, lockdowns and the high's and the lows of it all. I know some are glad to say goodbye to 2020, a year of unprecedented times but wary of 2021 and what that may bring.

On reflection it has been a different year for many, but looking closely I see what we have learnt and achieved, the support for the NHS, hearing tales of appreciation of one another, people offering their expertise for free to help those in need and to stay safe. The determination of people to get through the challenging times to keep moving forward and being able to adapt to new changes and challenges at home and at work.

As an industry we have been lucky enough to be able to continue constructing and progressing our projects with only minimal disruption. As with other industries we have had to produce site specific operating procedures to ensure that all our projects and office are COVID secure. My thanks goes out to our wonderful team at Melhuish & Saunders and to our subcontractors & suppliers for their dedication and hard work ensuring that procedures are followed and adhered with. All our sites were back operating with minimal delay and with new projects starting and bringing these through to completion with great feedback from our clients.

This year we have seen what makes Melhuish & Saunders **GREAT** and outshine our competitors on quality, performance, and value for money. This stems from the attitude, dedication, and our forward-thinking staff. We will as always keep up the great work and keep moving forward as a team. 2021 is around the corner and we have some new and exciting projects to complete for our clients... **Merry Christmas Everyone and a Prosperous New Year!!!**

HASSLE FREE SERVICE!

GREAT COMMUNICATION!

VALUE FOR MONEY!

New faces...

It's been a strange and challenging year, but even through this we've continued to grow and welcome new members to the team, welcome.....



Paul is one of our new **Site Managers** and has been with us since July, he has already successfully completed our Street Parish Rooms project, and is currently running our Lawrence Weston project. Paul is a bricklayer by trade and has worked within the construction industry for over 20 years.



Bobby has joined us a **trainee site agent**, he is currently working with Paul at Lawrence Weston. Since he has started with us he has been hard at work on all of our sites undertaking all types of roles, to gain a working understanding of the industry.



Sophie has been with us in the office since late August taking over from Sue who's moved to Cornwall. She is our Business Development person and Lead Generator, so get in touch if you have a project you need help with!



Andrew is another new **Site Manager** who started in the summer, he has already successfully commenced the window refurbishment at Manor Primary in Chard, and is currently managing our window refurbishment at Witheridge School.

ON TIME & ON BUDGET!

100% COMMITMENT!

HIGHEST QUALITY!

2020 Projects *Updates*

This year started off **great** with some fantastic projects won and started, and though March saw a nationwide lockdown we were up and running again by April and back to work, and what a busy year it's been completing, and starting new project!

Kings Fitness & Leisure

Alterations and Extension at Kings Fitness and Leisure

Contract Value: £677k **Completed:** November 2020

The project comprised of the construction of a new extension to create 2 new training studios, new offices, welfare areas and a new reception, along with the upgrade of the spin room studio and the therapy area.

This project was completed in phases to enable the leisure centre to continue to remain open with minimal disruption to the buildings users and staff throughout the build.

This project was started before COVID-19 struck and had to stop due to the lockdown, but our fantastic site Manager Rick managed to complete the project as originally scheduled!



Refurbishment of Street Parish Rooms

Up-dating the Building for the Local Community

Contract Value: £178k **Completed:** November 2020



This was another great project undertaken with our friends at **Orme Architects**. This beautiful local historical building has undergone a full refurbishment inside including a full strip out and structural alterations to extend rooms, and to make room to install a much needed lift into the building. Electricians and plumbing have been updated and toilets and kitchen facilities have been replaced, new doors and screens have been added to the building, and window repairs have been undertaken where required. The building has had new flooring installed, and has been decorated throughout. A great project which means the building is ready for the community for many years to come!



Brookside Academy

Construction of WC block

Contract Value: £118k **Completed:** August 2020

This was another project for **Brookside School** completed in conjunction with **Futures For Somerset**. This project consisted of the removal of the existing temporary toilet block and constructing a new purpose built toilet block for the pupils of the school. The project involved the relocation of some trees and adapting the existing drainage system to enable the new facilities to be built, which has girls and boys toilets and full washing facilities. The new toilet area is now accessible to all with the new access ramp.



Live Projects Monthly Satisfaction Feedback

Results for January till November

88.8%

End of Project Satisfaction Feedback Results YTD

91%

THANK YOU to all our clients, architects, Qs and Project Managers for taking the time to complete our surveys. They are a great way for us see how we're doing and where we can improve, while giving us the opportunity to share positive feedback with the team!

Avalon Plastic Ltd New Side Extension

Contract Value: £366k

Completed: September 2020

This project was for a local firm, **Avalon Plastics** based in Glastonbury and only a stones throw from our office. We extended the factory due to the growth of the business, and had to complete the construction on this very tight and restricted site while the existing factory remained fully operational, and without interrupting the A39.

The new extension created a further 350 sqm of factory and storage facilities.

Great work from our team!



Avalon Plastics Ltd



Avonmouth Medical Centre Refurbishment and Extension

Contract Value: £555k

Completed: Phase 1 completed September

This project is being undertaken in 2 phases and works on phase 1 was completed and handed over to the client in early September with phase 2 still being completed. The work has been completed to enable the Medical Centre to maintain a level of service throughout.

The project included the construction of 2 new extensions and refurbishment and upgrade of the existing building to create a new reception area, medical facilities and more consulting rooms to enable GPs to offer more services to their local community.



New Projects starting **NOW** and **SOON!**

Lawrence Weston Medical Centre Expansion and Refurbishment - £1.16m Architects: Osmond Tricks (Repeat Business)



West Hill Portishead Development of 8 flats - Value £1.2m Client: Alliance Homes



Some Excellent Feedback (as usual) for the year so far...

Client: Kings Fitness and Leisure - Extension and Refurbishment - 5*

"Worked well in a live site. Managing to work with Customers and staff. Kept the public areas neat and tidy"

Client: Street Parish Rooms - Refurbishment - 5*

"Sorted out issues and carried out works to high standard"

Client: Avon & Somerset Constabulary - Internal alterations and fit out works - 5*

"They provided a really professional and helpful service, supplying us with an excellent build quality"

Client: Manor Court School - Replacement of windows - 5*

"Excellent communication with the school and led the window fitters well"



Us and the ... Community



A successful Christmas Card Competition



This year was our first ever Christmas Card Design competition, local schools got involved and we had hundreds of designs to choose from. It was a busy day choosing but the office finally agreed on these winning

designs from **Luke aged 9 from Brookside Academy** and **Eva aged 13 from the Blue School in Wells**. Both won a £25 High Street voucher and a bag of Melhuish and Saunders goodies for themselves, but also a £50 voucher for each of their schools, while runners up received Melhuish and Saunders goodie bags!

Supporting local good causes

We are now the proud sponsors of the fantastic charity **Ferne Animal Sanctuary**. They've had a terrible year so checkout their website to see how you might be able to help.



www.ferneanimalsanctuary.org

We also continue to sponsor the **Nub News** **Glastonbury Nub News**. It is a great online media platform that puts local news into the hands of local people. A great place to go to find out what's happening in your local area.

Supporting Local Businesses

We want to give a big **Thank You** to all our **Suppliers and Sub-Contractors** who have gone out of their way to ensure our office and sites have stayed safe this year.

We use a lot of local businesses but we wanted to give a special thank you to....

We continue to Support



Somerset FA: www.somersetfa.com

Somerset Wildlife Trust: www.somersetwildlife.org

Orchard Vale Trust: www.orchardvaletrust.org.uk



EM Printing for our fantastic banners



Extra Mile Printing for our workwear masks and scarfs



For our wonderful Christmas cards



Supporting our industry!



CESW Somerset Club aim to promote collaborative and supporting working relationships within the construction community

Find out more at = www.constructingexcellencew.org



Thank you to the Chambers of Commerce for ongoing guidance and support throughout 2020



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